

ACHILLO LLC

A Centioli Family Affiliate

August 31, 2015

Letter of Reference

Tilco Vanguard, Inc.

It would not be enough to say that Tilco Vanguard is my most preferred vendor, because doing so would omit information that others should know about Jon and his team.

I've had the pleasure of working with Tilco Vanguard for the past four (4) years, and unlike that of many vendors, their service has actually improved over time. I am continually impressed with their responsiveness, ability to create solutions, and overall care for our properties. I regularly feel as if I'm their only client.

Jon knows the business, and he himself is a commercial property owner. I am confident that the services he provides for me are no less than those he provides for himself.

Below is a short excerpt from an email exchange that Jon and I had just last month, after I thanked him for noticing an issue and correcting it *at no charge*:

"We love surprising clients that respect what we do enough to allow us to do our job (you'd be surprised how many don't allow us to do what we know how to do best)."

My advice to other property managers is to hire Tilco Vanguard and let them do what they know how to do best.



Lauren Centioli
Property Manager
ACHILLO LLC

1824 Market Street, Kirkland, WA 98033

Telephone: (206) 330-2116

Email: achillo@centioli.com

Facsimile: (206) 577-4500